

Royal Mail Wholesale

148 Old Street London EC1V 9HQ

Dear Customer.

WHOLESALE PARCELS CONTRACT CHANGE NOTICE: NUMBER 002

DATED: 17th JANUARY 2014

This notice applies to you if you hold a Wholesale Parcels Contract (Contract) with Royal Mail Group Limited, a company registered in England and Wales (number 04138203) with its registered address at 100 Victoria Embankment, London EC4Y 0HQ.

1 Definitions and interpretation

- 1.1 If a word or expression is defined in this notice, it shall have the meaning given in this notice.
- Any words or expressions which are not defined in this notice, but have an initial capital letter, shall have the meanings given to them in the Contract.
- 1.3 All of the rules about how to interpret the Contract shall apply to this notice.

2 Changes to the Contract

We hereby give you notice under clause 13.2.4 of the Parcels General Terms and Conditions to change the allocation of Zones to Postcode Sectors with effect from 31st March 2014. These changes will change the composition of the Royal Mail Zonal Posting Profile for 2014-15 for customers posting on National Price Plan Two (Zones). From 31st March 2014, the Royal Mail Zonal Posting Profile for your Contract will change to:

Royal Mail Zonal Posting Profile	Urban	Suburban	Rural	London
2014 - 15	32.38%	28.68%	21.73%	17.21%

Signed by

Luisa Fulci

duly authorised for and on behalf of

Royal Mail Group Limited