



Royal Mail Wholesale

148 Old Street
London
EC1V 9HQ

7th March 2014

Dear Customer,

On 17th January 2014 we sent you a change notice to your contract relating to the Royal Mail zonal posting profile for 2014-15, Unfortunately we have discovered an error in the profile we published. The first table below shows the original data contained in the 17th January change notice and the second table below provides the correct percentages of the Royal Mail Zonal Posting Profile for 2014-15. This change affects customers whose price plan measures profile performance to zones. Other customers are not affected.

From:

Royal Mail zonal posting profile	Urban	Suburban	Rural	London
Letters	33.20%	30.35%	20.64%	15.81%
Parcels	32.38%	28.68%	21.73%	17.21%
C9 NGPP	33.18%	30.31%	20.67%	15.84%

To:

Royal Mail zonal posting profile	Urban	Suburban	Rural	London
Letters	33.98%	30.82%	20.55%	14.65%
Parcels	32.74%	29.27%	21.60%	16.39%
C9 NGPP	33.95%	30.79%	20.57%	14.69%

Please accept this letter as an update to Access Letters Contract Change Notice 006, Parcels Change Notice 002 and the Condition 9 Agreement change notice. We apologise for any inconvenience this revision may cause you.

Signed by

Luisa Fulci

duly authorised for and on behalf of

Royal Mail Group Limited