ACCESS LETTERS CONTRACT CHANGE NOTICE: NUMBER 018 DATED: 6 JANUARY 2016

This notice applies to you if you hold an Access Letters Contract (Contract) with Royal Mail Group Limited, a company registered in England and Wales (number 04138203) with its registered address at 100 Victoria Embankment, London EC4Y 0HQ.

1. Definitions and interpretation

- 1.1 If a word or expression is defined in this notice, it shall have the meaning given in this notice.
- 1.2 Any words or expressions which are not defined in this notice, but have an initial capital letter, shall have the meaning given to them in the Contract.
- 1.3 All of the rules about how to interpret the Contract shall apply to this notice.

2. Changes to the Contract

- 2.1 We hereby give you notice under clause 13.2.4 of the General Access Terms and Conditions to change the allocation of Postcode Sectors to Zones with effect from **29 March 2016**.
- 2.2 These changes will change the composition of the Royal Mail Zonal Posting Profile for 2016– 17 for customers posting on Averaged Price Plan Two (Zones) and the Regional Price Plan (Zones).
 - a. From **29 March 2016**, the Royal Mail Zonal Posting Profile for Averaged Price Plan Two (Zones) will change to:

Royal Mail Zonal Posting Profile	Urban	Suburban	Rural	London
2016 - 17	35.391%	30.382%	20.368%	13.859%

b. From **29 March 2016**, the Royal Mail Zonal Posting Profile for the Regional Price Plan (Zones) will change to:

Royal Mail Zonal Posting Profile 2016-17	Urban	Suburban	Rural
England & Wales	42.085%	35.726%	22.189%
Scotland	36.736%	32.470%	30.794%
Northern Ireland	22.552%	29.561%	47.887%

2.3 We hereby give you notice under clause 13.2.3 of the General Access Terms and Conditions that the Urban Density Benchmark for Price Plan One (SSCs) will change with effect from 29 March 2016 as published on the Website.

Yours sincerely,

Runa Fila

Luisa Fulci Regulated Products Director Consumer and Network Access